

Mahindra & Mahindra Ltd.

Mahindra Towers, Dr. G. M. Bhosale Marg, Worli, Mumbai 400 018 India

Tel: +91 22 24901441 Fax: +91 22 24975081

REF:NS:SEC: 13th August, 2018

National Stock Exchange of India Limited "Exchange Plaza", 5<sup>th</sup> Floor, Plot No.C/1, G Block Bandra-Kurla Complex Bandra (East), Mumbai 400051.

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400001.

Bourse de Luxembourg Societe de la Bourse de Luxembourg Societe Anonyme/R.C.B. 6222, B.P. 165, L-2011 Luxembourg. London Stock Exchange Plc 10 Paternoster Square London EC4M 7LS.

Dear Sirs,

Sub: Additional Information issued by Mahindra & Mahindra Limited in respect of Unaudited Group Consolidated Financial Results of the Company for the 1st Quarter ended on 30th June, 2018.

Please find enclosed the following:

- 1. Group Gross Revenues & Profit for the period & Earning Per Share; and
- 2. Group Segment wise Revenue & Results

Kindly take the above on record.

Yours faithfully, For MAHINDRA & MAHINDRA LIMITED

NARAYAN SHANKAR COMPANY SECRETARY

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Encl: a/a

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CIN No. L65990MH1945PLC004558

# Additional information [not subjected to limited review and not under Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015]

## **MAHINDRA & MAHINDRA LIMITED**

Registered Office: Gateway Building, Apollo Bunder, Mumbai 400 001.

Tel: +91 22 22021031, Fax: +91 22 22875485, Website: www.mahindra.com,
Email: group.communications@mahindra.com, CIN No. L65990MH1945PLC004558

## STATEMENT ON UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30<sup>th</sup> JUNE, 2018

(Rs. Crores)

	Quarter ended 30 <sup>th</sup> June		Year Ended 31 <sup>st</sup> March
Particulars	2018	2017	2018
Gross revenue & Other income (note 2)	26,261	23,212	93,896
Profit for the period attributable to owners of the Company	1,709	859	7,510
Earnings Per Share (not annualised):			
Basic Earnings Per Share (Rs.)	15.73 *	7.92 *	69.20
Diluted Earnings Per Share (Rs.)	15.66 *	7.89 *	68.86

### **UNAUDITED CONSOLIDATED SEGMENT RESULTS**

(Rs. Crores

Segment	Quarter ended	Quarter ended 30th June, 2018		Quarter ended 30th June, 2017	
	Revenue	Results	Revenue	Results	
Automotive	14,054	682	13,084	337	
Farm equipment	6,657	951	5,764	727	
Financial services	2,445	496	1,944	341	
Hospitality	487	(9)	555	39	
Real estate	158	20	140	21	
Others	2,994	55	1,856	16	
Add / (Less): Inter segment revenue / results	(733)	(30)	(260)	(22)	
Total segment revenue and results	26,062	2,165	23,083	1,459	
Net unallocable (expenses) / gains		12		(108)	
Net unallocable interest expense		(137)		(122)	
Net unallocable interest income		115		82	
Exceptional income (net)		349		-	
Share of Profit of Associates/Joint Ventures (net)		286		263	
Profit before tax		2,790		1,574	
Tax expense		(903)		(604)	
Profit after tax		1,887		970	
Profit for the period attributable to :					
Owners of the Company		1,709		859	
Non controlling interests		178		111	

### Notes:

- 1. The above results have not been subjected to a limited review by Statutory Auditors.
- 2. The Government of India introduced the Good and Services Tax (GST) with effect from 1st July 2017. GST is collected on behalf of the Government and no economic benefit flows to the entity and hence Gross Revenue under GST regime is presented excluding GST as per Ind AS. However, Gross Revenue under pre-GST regime included Excise Duty which is now subsumed in GST. Consequently, the figures for the quarter ended 30th June 2018 are not comparable with the previous periods presented in the results.
- 3. Effective 1st April, 2018, Ind AS 115 -'Revenue from Contract with Customers' has replaced Ind AS 18-Revenue and Ind AS 11-'Construction Contracts'. Ind AS 115 has been applied prospectively to all contracts existing on or after 1st April, 2018, except for certain subsidiaries under Mahindra Holidays & Resorts India Limited which are in the process of evaluating the impact of Ind AS 115. These subsidiaries which are not significant to the consolidated financial results, have been considered based on Ind AS 18 for the quarter ended 30th June, 2018.

As permitted by the transition provisions, comparatives have not been restated. Consequently, the figures for the quarter ended 30th June, 2018 are not comparable with the previous periods presented.